Three Prong Commitment

Using a Three-Pronged electrical outlet provides the best grounded and safest connection for electrical installations. A **Three-Pronged Customer Commitment** that includes **Customers**, **Employees** and **Vendors**, will also provide the best grounded and safest connection for success in developing ***Customer Projects***.

Customers are the natural path to business growth. **CButts Electric** has for over 25 years built loyalty in its customer base by providing *"Electrical Excellence"*. This establishes a strong foundation to expand new services into existing customers and to expand the customer base through acquiring new customers.

Employees are the most critical component of Customer Development because of the direct interaction with the customers. The employee approach to the successful completion of each project brings the opportunity for additional projects from that customer and creates a source of referral for new customers. We recognize employees that generate business growth through performance excellence.

Vendors and suppliers are often overlooked as sources for project success. The best opportunity for growth is through building a relationship by establishing a preferred vendor status with key primary suppliers. Overhead cost can be reduced with volume based purchasing, consolidated inventory control, and consistent field service processes.

The Mission

Of CButts Electric *is . . .*

. . . To provide excellence

in Electrical Construction,

In a matter that addresses the

Purchasing Prerequisites to

Partner with the Mission of Our Customers:

- **Project Collaboration**
- **Supply Chain Management**
- **Operational Efficiencies**

We Never Leave Our Customers in the Dark!

CButts ElectricInc.

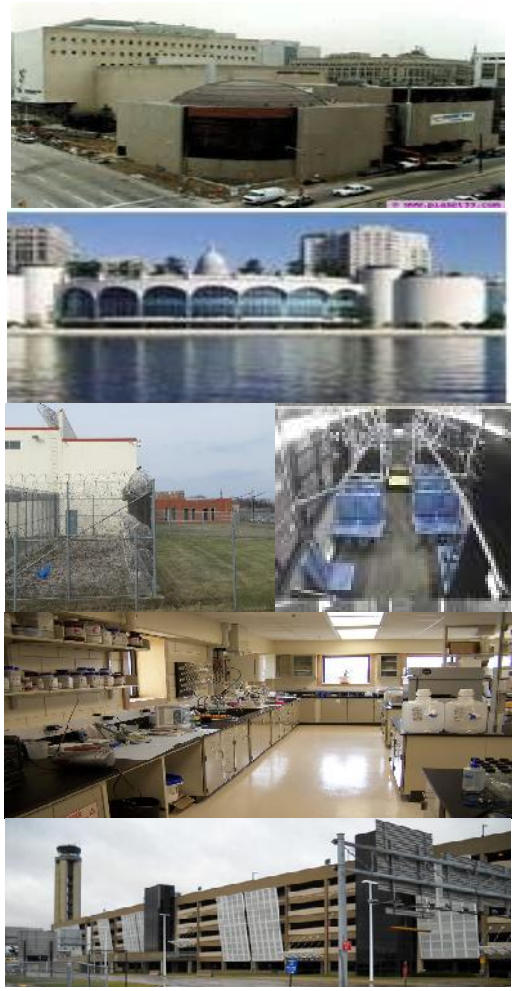
4620 West Burleigh Street
Milwaukee, Wisconsin 53208

Phone 414.870.2442

CButts Electric

Signature to Electrical Excellence

Over 25 years of Experience And We Are Just Getting Started



CButts Electric

CButts Electric a full service electrical contracting firm that is established from a history off\ installed systems of all sizes for customers like Johnson Controls, Reese Scientific, The Milwaukee County Transit System and Mitchell International Airport. The goal of **CButts Electrics** to provide excellence in electrical installations and to ensure:

We Never Leave our Customers in the Dark!

Carlton Butts is the founder of **CButts Electric.** It is his skills as a Master electrician that establishes the high bar of quality that **CButts Electric** sets for each project and every customer.

Completing the electrical apprentice training program in 1983 and receiving Wisconsin State Certification as Master Electrician in 1987, Carlton went on to become Assistant Supervisor of Electrical Inspection for the City of Milwaukee Department of Building Inspection. Since 1989 Mr. Carlton has been providing electrical construction services to a wide variety of commercial, industrial and residential customers. He has personally and through his companies provides industry training and careers to dedicated individuals, many still with the company today. Carlton has lead the successful completion of projects that include I-Max Theater, Monona Terrace Convention Center in Madison Wisconsin, the State of Wisconsin and a large variety of commercial and industrial customers. From service calls to complete installations, **CButts Electric** meets each customer need with a commitment to quality and performance excellence.

TOTAL ALINGMENT

The **CButts Electric Process**

Each project ***CButts*** **Electric** signs onto start with a review of the customer's scope and a understanding of the project objectives. A plan is developed from the project objectives to meet the operational mission of the customer. ***CButts*** **Electric** crews are presented the customer's mission and assigned responsibilities to achieve the targeted outcomes. Progress is tracked, documented and shared with the customer with adjustments and/or changes made with customer visibility and acknowledgement. Final inspection, prior to customer acceptance, is performed by senior management of ***CButts*** **Electric** and includes As-Built Drawing, Warranty Statements and the ***CButts*** **Electric** ***Signature to Excellence***.

Call: 414.870.2442

CButts Electric

For Your Next Project

Your concerns are our concerns . . .

We will propose for . . .

Name of Project:

_____

With concern for:

1._____

2. _____

3. _____